

Message Text

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ORIGIN EB-07

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FM SECSTATE WASHDC
TO AMEMBASSY WARSAW PRIORITY

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E.O. 11652: N/A

TAGS: EAIR, PO

SUBJ: CIVAIR - POLISH REQUEST FOR CONSULTATIONS ON
CHARTERS

REF: WARSAW 4398

1. IN JUNE 23 MEETING WITH DEPT AND CAB, VICE MINISTER OF
TRANSPORTATION ROUMALD PIETRASZEK, ACCOMPANIED BY REPS OF
LOT AND POLISH EMBASSY, EXPLAINED THAT CURRENT BILATERAL
ARRANGEMENT ON SCHEDULED SERVICE WAS SATISFACTORY. HE
EXPECTED NO DIFFICULTY IN MEETING 4.5 MILLION DOLLARS QUOTA
FOR 1977. HOWEVER, HE INDICATED PROSPECT FOR 1978 AND
BEYOND WAS CLOUDED BY ANTICIPATED IMPACT OF CHARTER FLIGHTS
ON SCHEDULED SERVICES. PIETRASZEK STRESSED THAT HE WAS
NOT OPPOSED TO CHARTERS AND URGED PROMPT CONSULTATIONS TO
SOLVE THE PROBLEM THAT EXCESSIVE GROWTH IN CHARTERS COULD
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CAUSE THE REGULARLY SCHEDULED SERVICES OF BOTH LOT AND
PAN AM. PEITRASZEK SAID HE PREFERRED NOT TO TAKE ANY
UNILATERAL DECISIONS BUT NOTED THE POSSIBLE NEED FOR
RESTRICTIONS ON AIRPORT USAGE IN POLAND DUE TO CONGESTION.
HE SAID THE MAIN PROBLEM WAS WITH EAST COAST CHARTER
FLIGHTS AND THAT HE PREFERRED TO HANDLE THIS THROUGH NEGOTIATIONS. HE SUGGESTED CONSULTATIONS TAKE PLACE IN WARSAW

IN AUGUST.

2. DEPT OFFICER, ROBERT A. BROWN, CHIEF, AVIATION NEGOTIATIONS DIVISION, ACKNOWLEDGED RECEIPT OF POLISH NOTE (REFTEL) AND EXPLAINED THAT NEGOTIATING SCHEDULE WAS PARTICULARLY DIFFICULT FOR REMAINDER OF 1977. HE SAID THAT USG WOULD STUDY POLISH REQUEST AND REPLY AS SOON AS FEASIBLE. IT WAS NOTED THAT THE USG DID NOT FAVOR SCHEDULED OVER NON-SCHEDULED SERVICE AND WOULD BE UNABLE TO AGREE TO RESTRICTION ON CHARTER FLIGHTS THAT DISCRIMINATED AGAINST US SUPPLEMENTAL AIRLINES. CAB REPRESENTATIVE CAREFULLY EXPLAINED USG'S POLICY OF PERMITTING MARKET FORCES TO OPERATE AND NOTED THAT THIS WAS MORE TRUE AT PRESENT WITH CURRENT EMPHASIS ON DEREGULATION OF AIR TRANSPORT INDUSTRY THAN EVER BEFORE. IT WAS STRESSED THAT USG HAS NEVER AGREED TO BLOCK CHARTERS FROM SPECIFIC REGIONS OF THE US AND COULD NOT BE EXPECTED TO CHANGE THIS POLICY. POLES CITED ISRAELI PROHIBITION OF CHARTERS FROM THE EAST COAST AND WERE INFORMED THIS WAS UNILATERAL ACTION THAT WAS STRONGLY OPPOSED BY THE USG.

3. LOT REPRESENTATIVE KRZYSTOF Z. RESICH DESCRIBED IN DETAIL COMPANY STRATEGY IN US-POLISH MARKET. HE SAID THAT COMPANY PLANNED TO OFFER LOW REGULAR SCHEDULED FARE TO GROUPS OF TEN OR MORE WITH 14-DAY MINIMUM STAY IN POLAND. CAB STAFF INFORMALLY INDICATED THAT THIS TYPE OF INNOVATIVE LIMITED OFFICIAL USE

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TIVE IDEA COULD BE CONSIDERED BY THE BOARD IF FARE HAD SOUND ECONOMIC BASIS. LOT ALSO PLANS RAPID DEVELOPMENT OF WEST COAST AND SOUTHWEST CHARTER MARKETS.

4. COMMENT: MEETING WAS FRANK AND FRIENDLY AND USEFUL TO BOTH SIDES. IF LOW COST SCHEDULED FARE PROPOSED CAN BE SHOWN BY LOT TO HAVE SOUND ECONOMIC BASIS AND IS APPROVED BY CAB IT MAY BLUNT POLISH INITIATIVE TO RESTRICT CHARTERS. POLES WERE ENCOURAGED TO CONSULT WITH CAB STAFF ON DETAILS OF THE PROPOSED FARE. WE CAN SEE NO WAY USG COULD ACCEDE TO APPARENT POLISH PLAN OF BOLSTERING SCHEDULED SERVICES THROUGH RESTRICTION OF CHARTERS FROM EAST COAST NOR TO ANY REGIME WHICH SERIOUSLY DISADVANTAGED US SUPPLEMENTALS. FYI. VICE MINISTER LUNCHEd WITH WASHINGTON BOEING REP. MCDONNELL-DOUGLAS REP INFORMED OF PIETRASZEK VISIT, SAID WOULD CALL IN NEW YORK. MCDONNELL-DOUGLAS ALSO SAID IT HAD HEARD REPORT OF POSSIBLE VISIT OF MINISTER OF FOREIGN TRADE OLESZEWSKI AND THAT IF VISIT TAKES PLACE IT WOULD LIKE TO HOST OLESZEWSKI ON VISIT TO SOUTHERN CALIFORNIA. END FYI. CHRISTOPHER

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Control Number: n/a
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Sent Date: 24-Jun-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
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Disposition History: n/a
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